



Neil Jones

MIDDLE & HIGH SCHOOL TEACHER
VIRTUAL TEACHING SPECIALIST

SUMMARY

Neil Jones is a British (Welsh) technology entrepreneur who has founded businesses that have been significant disruptors in two global markets. Mr. Jones is passionate about literature and reading and is one of the pioneers of e-readers and e-books. For the last few years, he has been coaching technology entrepreneurs in sales, marketing, and management. Mr. Jones has decided to use his skills and experience to become a middle/high school teacher specializing in virtual teaching and helping neurodiverse students. He is both enthusiastic and knowledgeable about the subjects that he wishes to teach – English, history, geography, economics, politics, mathematics, astronomy, science, technology, and soccer.

+ 1 (305) 607-6839

neil.jones@dnjones.com

www.dnjones.com

13192 SW 141st Street,
Miami, FL 33186

COMPETENCIES

Communication	████████████████████
Listening	████████████████████
Problem Solving	████████████████████
Critical Thinking	████████████████████
Adaptability	████████████████████
Leadership	████████████████████
Management	████████████████████
Teamwork	████████████████████
Conflict Resolution	████████████████████
Collaboration	████████████████████
Patience	████████████████████
Organization	████████████████████
Lifelong Learning	████████████████████
Sharing	████████████████████
Technology	████████████████████

EDUCATION

- BACHELOR OF ARTS (HONS.) IN ECONOMICS** 1985 - 1988
UNIVERSITY OF YORK, ENGLAND
The University of York is the seventh ranked University in England and is ranked in fourth place for Economics.
- 5 A LEVELS, 1 S LEVEL, 1 A/S LEVEL, 9 O LEVELS** 1978 - 1985
OLCHFSA SCHOOL, SWANSEA, WALES
High school results are equivalent to a 3.9 GPA and 8 Advanced Placement exams with highest scores (4 or 5).

EDUCATIONAL CERTIFICATIONS

- ENGLISH (GRADES 6-12)** 2021
FLORIDA DEPARTMENT OF EDUCATION
Statement of Status of Eligibility
- SOCIAL SCIENCE (GRADES 6-12)** 2021
FLORIDA DEPARTMENT OF EDUCATION
Statement of Status of Eligibility
- BUSINESS EDUCATION (GRADES 6-12)** 2021
FLORIDA DEPARTMENT OF EDUCATION
Statement of Status of Eligibility
- EXCEPTIONAL STUDENT EDUCATION (GRADES K-12)**
FLORIDA DEPARTMENT OF EDUCATION
Statement of Status of Eligibility

VOCATIONAL CERTIFICATIONS

- VIRTUAL TEACHER SPECIALIZATION** 2021
UNIVERSITY OF CALIFORNIA, IRVINE
This specialist course consists of five modules covering all aspects of virtual and hybrid instruction.
- DYSLEXIA TEACHING TRAINING** 2021
MICROSOFT IN PARTNERSHIP WITH MADE BY DYSLEXIA
This course highlights specialist strategies and solutions, showing you what to teach, why it helps and how to do it.
- DYSLEXIA AWARENESS TRAINING** 2021
MICROSOFT IN PARTNERSHIP WITH MADE BY DYSLEXIA
This course is designed to equip teachers with the skills to spot, support & empower every dyslexic learner.
- SUPPORTING CHILDREN WITH DIFFICULTIES IN READING & WRITING** 2020
UNIVERSITY OF LONDON, ENGLAND
This course comprehensively covers dyslexia, its effects, and its causes. It shares best practices in teaching literacy in light of recent scientific discoveries.
- CERTIFIED BREAKTHROUGH PARENTING INSTRUCTOR** 2012
BREAKTHROUGH PARENTING ACADEMY
Based upon psychological research and the experience of helping over 15,000 families, Breakthrough Parenting is widely recognized as the most comprehensive and up-to-date parenting instructor program in the United States.

ATHLETIC COACHING CERTIFICATIONS

- UEFA C CERTIFICATE IN GOALKEEPING** 2019
FOOTBALL ASSOCIATION OF WALES
Soccer goalkeeping coaching certificate approved by UEFA.
- INTERNATIONAL COACHING AWARD** 2019
FOOTBALL ASSOCIATION OF WALES
Soccer coaching award for coaches not living in Wales.
- FIRST AID & CPR AWARD** 2019
FOOTBALL ASSOCIATION OF WALES
Comprehensive First Aid and CPR Award, including AED (defibrillator) training.
- SAFEGUARDING AWARD** 2019
FOOTBALL ASSOCIATION OF WALES
Training course which promotes good practice when working with children and vulnerable adults in soccer.



Neil Jones

MIDDLE & HIGH SCHOOL TEACHER
VIRTUAL TEACHING SPECIALIST

OVERVIEW

- A strategic and visionary thinker, with the drive and ambition to achieve stellar results.
- A game-changing entrepreneur & business leader with a record of rapidly growing software-based start-ups.
- A product development specialist – creating new products and redesigning existing products that deliver high customer satisfaction, retention, and revenues.
- Innovative product marketer who can deliver great results at low cost.
- Skilled at driving brand awareness & revenue via the use of social media & PR.
- A proven expert at delivering high quality business partnerships.
- A leading-edge disruptive pioneer in business information and e-readers.
- An experienced salesperson with a track record of relationship building with C-Suite executives and rapid sales pipeline development.
- A proven closer of high value contracts.
- A team worker, builder, and manager who has successfully run multi-site operations.
- Built and sold business information company within 5 years to worldwide industry leader.

QUOTES ABOUT NEIL

"Quickly built a successful UK business, providing excellent value for money and great customer service to the market."

Credit Today

"Vision and drive in creating a business which set new industry standards for innovation, customer service and value."

Dun & Bradstreet

"From nothing to putting out a product in less than six months."

Forrester /LA Times

"The genesis of a price disruption that's brought both the Kindle and the (Sony) Reader into a range that's far more appealing to U.S. consumers."

Forbes

BUSINESS EXPERIENCE

KILLIAN OAKS ACADEMY

MIAMI, FL

08/2021 - PRESENT

HIGH SCHOOL TEACHER

Teaching neurodiverse students in all High School subjects. Wrote and delivered high school courses in Economics, US Government, Creative Writing, Mathematics, and Astronomy (100-level college course). Courses were all delivered in person and online.

SIMPLYFI SOLUTIONS

MIAMI, FL

02/2011 - PRESENT

PRINCIPAL

Consulting to start-ups and early-stage businesses to help them produce their Go-To-Market strategy, and to market and sell their products and solutions.

STATUS CREDIT

MIAMI, FL

02/2012 – 06/2016

CEO & FOUNDER

Created, developed, and launched a new entrant US & international business credit reporting company in the USA and was Alibaba's partner for account verification in the Americas.

CASEBOARD LLC

MIAMI, FL

09/2010 – 06/2011

MANAGING MEMBER

Identified market opportunity for new Bluetooth keyboard case products for Apple devices and sold first iPad product to Amazon within 2 months of launch.

INTEREAD LTD

READING (UK) & MIAMI, FL

08/2008 – 07/2010

CEO & FOUNDER

- Created and launched an e-reader within 6 months and the world's largest e-bookstore within 9 months.
- The innovative social media and press relations campaign reached over 1 billion people.
- Revenues reached \$8MM in 8 months.

N2CHECK

MARLOW (UK), GIBRALTAR,
MANCHESTER (UK) &
MALAGA (SPAIN)

01/2002 – 07/2008

CEO & FOUNDER

- Founded a business credit information company widely recognized in the industry as setting new standards for innovation, customer service, and value.
- Annual Revenues rose to \$4.5MM and EBITDA of \$1.56MM for the full year before acquisition by the world market leader, Dun & Bradstreet.
- Delivered 26% growth in revenue in the first year of ownership by D&B – the only D&B unit in the UK to grow.

ENTRANET LTD

GORING-ON-THAMES &
LONDON (UK)

02/2000 – 12/2001

HEAD OF BUSINESS STRATEGY CONSULTING

Headhunted to lead a team of 8 business strategy consultants in a high-growth company (owned by private equity firm General Atlantic Partners) that built transactional websites for financial services companies.

MUMMERT + PARTNER

LONDON (UK)

09/1998 – 01/2000

HEAD OF RETAIL BANKING CONSULTING

Headhunted by the second largest financial services consulting company in Germany to set up their UK office.

SEMA GROUP

LONDON (UK)

12/1997 – 09/1998

HEAD OF FINANCIAL SERVICES CONSULTING

Revitalized the Financial Services sector consulting team. Produced the highest daily fee rates ever for Sema Group worldwide. The new team achieved a 120% utilization rate and exceeded financial targets by 200%.

CAPGEMINI

LONDON (UK)

03/1995 – 11/1997

PRINCIPAL CONSULTANT, FINANCIAL SERVICES

Capgemini's #1 European Monetary Union Conversion practitioner. Created Euro conversion assessment methodology, sold to four major financial institutions, and managed the projects, the largest of which was for \$2MM in fee income.

NATWEST BANK

LONDON (UK)

09/1988 – 03/1995

INTERNAL CONSULTANT

OTHER RELEVANT EXPERIENCE

LICENSED FOSTER PARENT

09/2017 – PRESENT

STATE OF FLORIDA

Catholic Charities' Unaccompanied Refugee Minor Program.

SOCCER COACH

02/2018 – 08/2019

WEST KENDALL OPTIMISTS CLUB

YOUTH GROUP LEADER

05/2012 – 12/2017

ST. PAUL LUTHERAN CHURCH